

**Southwest Wisconsin Projections, 2005-2007**  
**Summary Level Occupational Groups**

SOC Code	Occupational Title	Estimated Employment <sup>(1)</sup>				Annual Openings			Estimated Salary and Wages		
		2005	2007	Change	% Change	New Jobs	Replacements <sup>(2)</sup>	Total <sup>(3)</sup>	Avg Ann Salary <sup>(5)</sup>	Entry Level Wage <sup>(6)</sup>	Experienced Wage <sup>(7)</sup>
00-0000	Total, All Occupations	120,280	122,670	2,390	1.99%	1,200	3,050	4,250	\$32,751	\$7.99	\$19.62
11-0000	Management Occupations	4,060	4,160	100	2.46%	50	70	120	\$72,784	\$16.85	\$44.06
13-0000	Business and Financial Operations Occupations	3,640	3,730	90	2.47%	50	60	110	\$46,554	\$11.18	\$27.98
15-0000	Computer and Mathematical Occupations	1,510	1,580	70	4.64%	40	20	60	\$53,538	\$16.47	\$30.37
17-0000	Architecture and Engineering Occupations	1,710	1,740	30	1.75%	20	40	60	\$54,675	\$17.02	\$30.92
19-0000	Life, Physical, and Social Science Occupations	890	910	20	2.25%	10	20	30	\$53,267	\$14.60	\$31.11
21-0000	Community and Social Services Occupations	1,920	1,980	60	3.13%	30	30	60	\$40,155	\$13.39	\$22.26
23-0000	Legal Occupations	390	400	10	2.56%	10	<5	10	\$51,573	\$12.27	\$31.06
25-0000	Education, Training, and Library Occupations	7,250	7,500	250	3.45%	130	140	270	\$38,024	\$10.99	\$21.93
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	1,490	1,520	30	2.01%	20	30	50	\$37,315	\$9.33	\$22.25
29-0000	Healthcare Practitioners and Technical Occupations	5,750	5,990	240	4.17%	120	90	210	\$57,246	\$13.44	\$34.56
31-0000	Healthcare Support Occupations	3,240	3,360	120	3.70%	60	50	110	\$22,965	\$8.76	\$12.18
33-0000	Protective Service Occupations	2,070	2,110	40	1.93%	20	70	90	\$33,166	\$9.25	\$19.29
35-0000	Food Preparation and Serving Related Occupations	10,180	10,460	280	2.75%	140	500	640	\$16,207	\$5.89	\$8.74
37-0000	Building and Grounds Cleaning and Maintenance Occupations	3,570	3,690	120	3.36%	60	70	130	\$21,471	\$7.01	\$11.98
39-0000	Personal Care and Service Occupations	3,130	3,250	120	3.83%	60	80	140	\$18,801	\$6.77	\$10.17
41-0000	Sales and Related Occupations	11,340	11,470	130	1.15%	70	460	530	\$27,682	\$6.79	\$16.57
43-0000	Office and Administrative Support Occupations	20,410	20,540	130	0.64%	70	490	560	\$27,236	\$8.95	\$15.17
45-0000	Farming, Fishing, and Forestry Occupations	210	210	0	0.00%	<5	10	10	\$24,933	\$8.29	\$13.83
47-0000	Construction and Extraction Occupations	4,990	5,170	180	3.61%	90	90	180	\$37,903	\$10.73	\$21.97
49-0000	Installation, Maintenance, and Repair Occupations	5,230	5,320	90	1.72%	50	110	160	\$37,493	\$10.81	\$21.63
51-0000	Production Occupations	16,680	16,740	60	0.36%	30	390	420	\$33,469	\$9.69	\$19.29
53-0000	Transportation and Material Moving Occupations	10,630	10,830	200	1.88%	100	240	340	\$26,997	\$7.80	\$15.57

Please see notes on last page

**Southwest Wisconsin Projections, 2005-2007**  
**Occupation Summary by Education/Training Level**

Education/Training Level	Number of Occupations	Estimated Employment <sup>(1)</sup>				Annual Openings		
		2005	2007	Change	% Change	New Jobs	Replacements <sup>(2)</sup>	Total <sup>(3)</sup>
First professional degree	20	1,000	1,030	30	3%	20	20	40
Doctoral degree	165	28,170	28,530	360	1%	180	610	790
Master's degree	133	44,040	44,790	750	2%	380	1,590	1,970
Bachelor's or higher degree, plus work experience	43	980	1,030	50	5%	30	30	60
Bachelor's degree	37	2,330	2,400	70	3%	40	50	90
Associate degree	33	3,680	3,780	100	3%	50	70	120
Postsecondary vocational training	110	14,430	14,890	460	3%	230	290	520
Work experience in a related occupation	36	3,030	3,130	100	3%	50	60	110
Long-term on-the-job training	53	6,900	7,040	140	2%	70	150	220
Moderate-term on-the-job training	40	6,550	6,660	110	2%	60	140	200
Short-term on-the-job training	82	9,170	9,380	210	2%	110	220	330
<b>Total, all Occupations</b>	<b>752</b>	<b>120,280</b>	<b>122,660</b>	<b>2,380</b>	<b>2%</b>	<b>1,190</b>	<b>3,230</b>	<b>4,450</b>

Please see notes on last page

# Southwest Wisconsin Projections, 2005-2007

**Fifty Fastest Growing Occupations**, with employment of at least 200

SOC Code	Occupational Title	Estimated Employment <sup>(1)</sup>				Annual Openings			Typical Education/Training Path <sup>(4)</sup>	Estimated Salary and Wages		
		2005	2007	Change	% Change	New Jobs	Replacements <sup>(2)</sup>	Total <sup>(3)</sup>		Avg Ann Salary <sup>(5)</sup>	Entry Level Wage <sup>(6)</sup>	Experienced Wage <sup>(7)</sup>
15-1031	Computer Software Engineers, Applications	190	210	20	10.53%	10	<5	10	Bachelor's degree	\$62,735	\$20.80	\$34.84
31-9092	Medical Assistants	240	260	20	8.33%	10	10	20	Moderate-term on-the-job training	\$26,278	\$10.88	\$13.51
31-1011	Home Health Aides	530	570	40	7.55%	20	10	30	Short-term on-the-job training	\$19,970	\$7.92	\$10.44
39-9021	Personal and Home Care Aides	810	860	50	6.17%	30	10	40	Short-term on-the-job training	\$18,234	\$7.57	\$9.36
25-2011	Preschool Teachers, Except Special Education	330	350	20	6.06%	10	<5	10	Bachelor's degree	\$19,928	\$6.83	\$10.95
15-1051	Computer Systems Analysts	350	370	20	5.71%	10	<5	10	Bachelor's degree	\$55,310	\$18.11	\$30.83
39-9011	Child Care Workers	540	570	30	5.56%	20	20	40	Short-term on-the-job training	\$18,123	\$6.72	\$9.71
13-1051	Cost Estimators	190	200	10	5.26%	10	<5	10	Bachelor's degree	\$47,856	\$15.64	\$26.69
47-2051	Cement Masons and Concrete Finishers	190	200	10	5.26%	10	<5	10	Moderate-term on-the-job training	\$32,221	\$11.38	\$17.55
29-1111	Registered Nurses	2,120	2,230	110	5.19%	60	40	100	Bachelor's degree	\$52,345	\$20.33	\$27.58
31-9091	Dental Assistants	200	210	10	5.00%	10	10	20	Moderate-term on-the-job training	\$24,753	\$9.65	\$13.02
47-2152	Plumbers, Pipefitters, and Steamfitters	410	430	20	4.88%	10	10	20	Long-term on-the-job training	\$46,204	\$16.07	\$25.28
17-2112	Industrial Engineers	220	230	10	4.55%	10	10	20	Bachelor's degree	\$62,848	\$23.81	\$33.42
39-3091	Amusement and Recreation Attendants	220	230	10	4.55%	10	10	20	Short-term on-the-job training	\$14,994	\$5.95	\$7.84
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	220	230	10	4.55%	10	10	20	Moderate-term on-the-job training	\$56,137	\$13.61	\$33.68
47-2031	Carpenters	900	940	40	4.44%	20	10	30	Long-term on-the-job training	\$35,417	\$11.40	\$19.84
35-1012	First-Line Supervisors/Managers of Food Preparation and Serving Workers	680	710	30	4.41%	20	20	40	Work experience in a related occupation	\$24,105	\$8.69	\$13.04
23-1011	Lawyers	230	240	10	4.35%	10	<5	10	First professional degree	\$77,875	\$25.12	\$43.60
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	230	240	10	4.35%	10	<5	10	Long-term on-the-job training	\$35,684	\$12.26	\$19.60
29-2052	Pharmacy Technicians	240	250	10	4.17%	10	<5	10	Moderate-term on-the-job training	\$26,077	\$9.48	\$14.06
21-1021	Child, Family, and School Social Workers	250	260	10	4.00%	10	<5	10	Master's degree	\$40,063	\$12.39	\$22.70
43-3011	Bill and Account Collectors	250	260	10	4.00%	10	10	20	Short-term on-the-job training	\$28,659	\$10.72	\$15.31
35-2011	Cooks, Fast Food	510	530	20	3.92%	10	20	30	Short-term on-the-job training	\$15,798	\$5.96	\$8.41
35-9021	Dishwashers	530	550	20	3.77%	10	30	40	Short-term on-the-job training	\$13,432	\$5.88	\$6.74
15-1041	Computer Support Specialists	270	280	10	3.70%	10	<5	10	Associate degree	\$35,621	\$12.24	\$19.57
39-9032	Recreation Workers	270	280	10	3.70%	10	10	20	Bachelor's degree	\$19,713	\$5.99	\$11.22
43-4051	Customer Service Representatives	1,900	1,970	70	3.68%	40	30	70	Moderate-term on-the-job training	\$28,618	\$10.41	\$15.43
37-2012	Maids and Housekeeping Cleaners	820	850	30	3.66%	20	20	40	Short-term on-the-job training	\$16,278	\$6.45	\$8.51
37-3011	Landscaping and Groundskeeping Workers	550	570	20	3.64%	10	10	20	Short-term on-the-job training	\$20,211	\$7.14	\$11.01
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,960	2,030	70	3.57%	40	40	80	Short-term on-the-job training	\$21,495	\$7.12	\$11.94
35-2014	Cooks, Restaurant	560	580	20	3.57%	10	20	30	Long-term on-the-job training	\$17,509	\$6.80	\$9.23
41-2021	Counter and Rental Clerks	290	300	10	3.45%	10	10	20	Short-term on-the-job training	\$21,988	\$6.01	\$12.85
51-4041	Machinists	590	610	20	3.39%	10	10	20	Long-term on-the-job training	\$33,322	\$11.33	\$18.36
21-1093	Social and Human Service Assistants	300	310	10	3.33%	10	10	20	Moderate-term on-the-job training	\$30,946	\$11.50	\$16.57
53-3031	Driver/Sales Workers	300	310	10	3.33%	10	10	20	Short-term on-the-job training	\$31,895	\$6.13	\$19.94
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	2,460	2,540	80	3.25%	40	130	170	Short-term on-the-job training	\$14,712	\$5.91	\$7.65
25-2021	Elementary School Teachers, Except Special Education	1,250	1,290	40	3.20%	20	30	50	Bachelor's degree	\$40,766		
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	330	340	10	3.03%	10	10	20	Bachelor's degree	\$52,898	\$17.29	\$29.51
35-3031	Waiters and Waitresses	2,000	2,060	60	3.00%	30	120	150	Short-term on-the-job training	\$14,181	\$5.86	\$7.29
43-4171	Receptionists and Information Clerks	1,010	1,040	30	2.97%	20	30	50	Short-term on-the-job training	\$22,186	\$8.45	\$11.78

# Southwest Wisconsin Projections, 2005-2007

## Fifty Fastest Growing Occupations, with employment of at least 200

SOC Code	Occupational Title	Estimated Employment <sup>(1)</sup>				Annual Openings			Typical Education/Training Path <sup>(4)</sup>	Estimated Salary and Wages		
		2005	2007	Change	% Change	New Jobs	Replacements <sup>(2)</sup>	Total <sup>(3)</sup>		Avg Ann Salary <sup>(5)</sup>	Entry Level Wage <sup>(6)</sup>	Experienced Wage <sup>(7)</sup>
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	340	350	10	2.94%	10	20	30	Short-term on-the-job training	\$15,121	\$5.89	\$7.96
53-3022	Bus Drivers, School	340	350	10	2.94%	10	10	20	Short-term on-the-job training	\$29,249	\$10.23	\$15.98
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1,390	1,430	40	2.88%	20	40	60	Moderate-term on-the-job training	\$53,794	\$14.68	\$31.45
29-2041	Emergency Medical Technicians and Paramedics	350	360	10	2.86%	10	<5	10	Postsecondary vocational training	\$24,925	\$8.56	\$13.70
47-2073	Operating Engineers and Other Construction Equipment Operators	350	360	10	2.86%	10	10	20	Moderate-term on-the-job training	\$49,384	\$17.65	\$26.79
25-2031	Secondary School Teachers, Except Special and Vocational Education	1,060	1,090	30	2.83%	20	30	50	Bachelor's degree	\$42,896		
25-9041	Teacher Assistants	1,060	1,090	30	2.83%	20	20	40	Associate degree	\$21,187		
53-7064	Packers and Packagers, Hand	1,420	1,460	40	2.82%	20	30	50	Short-term on-the-job training	\$22,763	\$6.69	\$13.07
13-2011	Accountants and Auditors	710	730	20	2.82%	10	10	20	Bachelor's degree	\$48,984	\$15.04	\$27.81
Also included in this list but not shown to protect the confidentiality of employers are the following occupations:												
47-4051	Highway Maintenance Workers	*	*	*	*	10	<5	10	Moderate-term on-the-job training	\$26,279	\$9.62	\$14.14

Sub-set totals	32,720	33,980	1,260	3.85%	790	890	1,680
Total, all occupations	120,280	122,670	2,390	1.99%	1,200	3,050	4,250
Percent of total	27.2%	27.7%	52.7%		65.8%	29.2%	39.5%

Please see notes on last page

**Southwest Wisconsin Projections, 2005-2007**  
**Occupations Losing Jobs**

SOC Code	Occupational Title	Estimated Employment <sup>(1)</sup>				Annual Openings			Typical Education/Training Path <sup>(4)</sup>	Estimated Salary and Wages		
		2005	2007	Change	% Change	New Jobs	Replacements <sup>(2)</sup>	Total <sup>(3)</sup>		Avg Ann Salary <sup>(5)</sup>	Entry Level Wage <sup>(6)</sup>	Experienced Wage <sup>(7)</sup>
43-5081	Stock Clerks and Order Fillers	1,650	1,630	-20	-1.21%	<5	80	80	Short-term on-the-job training	\$22,424	\$7.31	\$12.52
51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	560	540	-20	-3.57%	<5	10	10	Moderate-term on-the-job training	\$24,433	\$9.00	\$13.12
41-2011	Cashiers	3,320	3,310	-10	-0.30%	<5	220	220	Short-term on-the-job training	\$16,179	\$6.11	\$8.61
43-6014	Secretaries, Except Legal, Medical, and Executive	1,690	1,680	-10	-0.59%	<5	30	30	Moderate-term on-the-job training	\$25,931	\$8.88	\$14.26
51-9111	Packaging and Filling Machine Operators and Tenders	690	680	-10	-1.45%	<5	10	10	Short-term on-the-job training	\$25,098	\$9.63	\$13.28
41-2022	Parts Salespersons	290	280	-10	-3.45%	<5	10	10	Moderate-term on-the-job training	\$25,662	\$7.68	\$14.67
43-2011	Switchboard Operators, Including Answering Service	180	170	-10	-5.56%	<5	10	10	Short-term on-the-job training	\$22,443	\$8.16	\$12.11
43-4071	File Clerks	160	150	-10	-6.25%	<5	10	10	Short-term on-the-job training	\$20,903	\$7.87	\$11.14
51-4034	Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	140	130	-10	-7.14%	<5	<5	<5	Moderate-term on-the-job training	\$27,691	\$9.50	\$15.22
51-2023	Electromechanical Equipment Assemblers	90	80	-10	-11.11%	<5	<5	<5	Short-term on-the-job training	\$24,058	\$9.67	\$12.51
43-5041	Meter Readers, Utilities	50	40	-10	-20.00%	<5	<5	<5	Short-term on-the-job training	\$20,222	\$5.86	\$11.65
27-3011	Radio and Television Announcers	40	30	-10	-25.00%	<5	<5	<5	Long-term on-the-job training	\$25,268	\$6.14	\$15.15
Also included in this list but not shown to protect the confidentiality of employers are the following occupations:												
51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	*	*	*	*	<5	10	10	Moderate-term on-the-job training			
11-1031	Legislators	*	*	*	*	<5	<5	<5	Bachelor's or higher degree, plus work exp	\$12,280	\$5.83	\$5.94
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	*	*	*	*	<5	<5	<5	Short-term on-the-job training			
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	*	*	*	*	<5	10	10	Short-term on-the-job training			
51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	*	*	*	*	<5	<5	<5	Moderate-term on-the-job training			
51-5022	Prepress Technicians and Workers	*	*	*	*	<5	<5	<5	Postsecondary vocational training			
51-6063	Textile Knitting and Weaving Machine Setters, Operators, and Tenders	*	*	*	*	<5	<5	<5	Long-term on-the-job training			
51-6061	Textile Bleaching and Dyeing Machine Operators and Tenders	*	*	*	*	<5	<5	<5	Moderate-term on-the-job training			
51-9131	Photographic Process Workers	*	*	*	*	<5	<5	<5	Moderate-term on-the-job training			
13-2071	Loan Counselors	*	*	*	*	<5	<5	<5	Bachelor's degree			

Sub-set totals	10,040	9,800	-240	-2.39%	<5	400	400
Total, all occupations	120,280	122,670	2,390	1.99%	1,200	3,050	4,250
Percent of total	8.3%	8.0%			0.0%	13.1%	9.4%

Please see notes on last page

**Southwest Wisconsin Projections, 2005-2007**  
**Fifty Occupations with the Greatest Employment in 2007**

SOC Code	Occupational Title	Estimated Employment <sup>(1)</sup>				Annual Openings			Typical Education/Training Path <sup>(4)</sup>	Estimated Salary and Wages		
		2005	2007	Change	% Change	New Jobs	Replacements <sup>(2)</sup>	Total <sup>(3)</sup>		Avg Ann Salary <sup>(5)</sup>	Entry Level Wage <sup>(6)</sup>	Experienced Wage <sup>(7)</sup>
41-2031	Retail Salespersons	3,540	3,610	70	1.98%	40	140	180	Short-term on-the-job training	\$22,116	\$6.70	\$12.60
41-2011	Cashiers	3,320	3,310	-10	-0.30%	<5	220	220	Short-term on-the-job training	\$16,179	\$6.11	\$8.61
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	2,650	2,680	30	1.13%	20	100	120	Short-term on-the-job training	\$22,573	\$7.32	\$12.62
53-3032	Truck Drivers, Heavy and Tractor-Trailer	2,540	2,610	70	2.76%	40	40	80	Moderate-term on-the-job training	\$34,763	\$10.42	\$19.86
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	2,460	2,540	80	3.25%	40	130	170	Short-term on-the-job training	\$14,712	\$5.91	\$7.65
51-2092	Team Assemblers	2,400	2,440	40	1.67%	20	60	80	Moderate-term on-the-job training	\$26,400	\$7.43	\$15.32
29-1111	Registered Nurses	2,120	2,230	110	5.19%	60	40	100	Bachelor's degree	\$52,345	\$20.33	\$27.58
35-3031	Waiters and Waitresses	2,000	2,060	60	3.00%	30	120	150	Short-term on-the-job training	\$14,181	\$5.86	\$7.29
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,960	2,030	70	3.57%	40	40	80	Short-term on-the-job training	\$21,495	\$7.12	\$11.94
43-4051	Customer Service Representatives	1,900	1,970	70	3.68%	40	30	70	Moderate-term on-the-job training	\$28,618	\$10.41	\$15.43
43-9061	Office Clerks, General	1,950	1,960	10	0.51%	10	40	50	Short-term on-the-job training	\$23,376	\$8.65	\$12.53
43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,790	1,800	10	0.56%	10	30	40	Moderate-term on-the-job training	\$27,016	\$8.28	\$15.34
43-6014	Secretaries, Except Legal, Medical, and Executive	1,690	1,680	-10	-0.59%	<5	30	30	Moderate-term on-the-job training	\$25,931	\$8.88	\$14.26
43-5081	Stock Clerks and Order Fillers	1,650	1,630	-20	-1.21%	<5	80	80	Short-term on-the-job training	\$22,424	\$7.31	\$12.52
31-1012	Nursing Aides, Orderlies, and Attendants	1,590	1,620	30	1.89%	20	20	40	Postsecondary vocational training	\$22,216	\$9.14	\$11.45
53-7064	Packers and Packagers, Hand	1,420	1,460	40	2.82%	20	30	50	Short-term on-the-job training	\$22,763	\$6.69	\$13.07
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1,390	1,430	40	2.88%	20	40	60	Moderate-term on-the-job training	\$53,794	\$14.68	\$31.45
25-2021	Elementary School Teachers, Except Special Education	1,250	1,290	40	3.20%	20	30	50	Bachelor's degree	\$40,766		
43-6011	Executive Secretaries and Administrative Assistants	1,160	1,180	20	1.72%	10	20	30	Moderate-term on-the-job training	\$31,106	\$11.57	\$16.65
11-1021	General and Operations Managers	1,130	1,160	30	2.65%	20	20	40	Bachelor's or higher degree, plus work exp	\$79,593	\$20.03	\$47.39
49-9042	Maintenance and Repair Workers, General	1,130	1,160	30	2.65%	20	20	40	Long-term on-the-job training	\$31,386	\$9.94	\$17.67
53-3033	Truck Drivers, Light or Delivery Services	1,100	1,120	20	1.82%	10	10	20	Short-term on-the-job training	\$21,980	\$7.56	\$12.07
25-2031	Secondary School Teachers, Except Special and Vocational Education	1,060	1,090	30	2.83%	20	30	50	Bachelor's degree	\$42,896		
25-9041	Teacher Assistants	1,060	1,090	30	2.83%	20	20	40	Associate degree	\$21,187		
43-4171	Receptionists and Information Clerks	1,010	1,040	30	2.97%	20	30	50	Short-term on-the-job training	\$22,186	\$8.45	\$11.78
43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers	1,000	1,010	10	1.00%	10	20	30	Work experience in a related occupation	\$41,354	\$12.89	\$23.38
51-1011	First-Line Supervisors/Managers of Production and Operating Workers	980	990	10	1.02%	10	20	30	Work experience in a related occupation	\$47,575	\$13.72	\$27.45
35-3011	Bartenders	940	960	20	2.13%	10	40	50	Short-term on-the-job training	\$16,363	\$6.47	\$8.57
47-2031	Carpenters	900	940	40	4.44%	20	10	30	Long-term on-the-job training	\$35,417	\$11.40	\$19.84
41-1011	First-Line Supervisors/Managers of Retail Sales Workers	900	900	0	0.00%	<5	20	20	Work experience in a related occupation	\$35,629	\$10.45	\$20.47
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	890	900	10	1.12%	10	20	30	Moderate-term on-the-job training	\$30,687	\$9.45	\$17.41
43-5071	Shipping, Receiving, and Traffic Clerks	860	870	10	1.16%	10	20	30	Short-term on-the-job training	\$27,216	\$9.45	\$14.90
39-9021	Personal and Home Care Aides	810	860	50	6.17%	30	10	40	Short-term on-the-job training	\$18,234	\$7.57	\$9.36
37-2012	Maids and Housekeeping Cleaners	820	850	30	3.66%	20	20	40	Short-term on-the-job training	\$16,278	\$6.45	\$8.51
13-2011	Accountants and Auditors	710	730	20	2.82%	10	10	20	Bachelor's degree	\$48,984	\$15.04	\$27.81

**Southwest Wisconsin Projections, 2005-2007**  
**Fifty Occupations with the Greatest Employment in 2007**

SOC Code	Occupational Title	Estimated Employment <sup>(1)</sup>				Annual Openings			Typical Education/Training Path <sup>(4)</sup>	Estimated Salary and Wages		
		2005	2007	Change	% Change	New Jobs	Replacements <sup>(2)</sup>	Total <sup>(3)</sup>		Avg Ann Salary <sup>(5)</sup>	Entry Level Wage <sup>(6)</sup>	Experienced Wage <sup>(7)</sup>
49-3023	Automotive Service Technicians and Mechanics	710	720	10	1.41%	10	20	30	Postsecondary vocational training	\$32,577	\$10.02	\$18.48
35-1012	First-Line Supervisors/Managers of Food Preparation and Serving Workers	680	710	30	4.41%	20	20	40	Work experience in a related occupation	\$24,105	\$8.69	\$13.04
53-7051	Industrial Truck and Tractor Operators	680	690	10	1.47%	10	10	20	Short-term on-the-job training	\$30,573	\$10.67	\$16.71
51-9111	Packaging and Filling Machine Operators and Tenders	690	680	-10	-1.45%	<5	10	10	Short-term on-the-job training	\$25,098	\$9.63	\$13.28
35-2021	Food Preparation Workers	670	680	10	1.49%	10	30	40	Short-term on-the-job training	\$17,707	\$6.58	\$9.48
51-4121	Welders, Cutters, Solderers, and Brazers	670	680	10	1.49%	10	20	30	Postsecondary vocational training	\$29,570	\$11.14	\$15.75
25-2022	Middle School Teachers, Except Special and Vocational Education	660	670	10	1.52%	10	10	20	Bachelor's degree	\$42,384		
47-2111	Electricians	650	660	10	1.54%	10	10	20	Long-term on-the-job training	\$51,856	\$16.15	\$29.32
51-9198	Helpers--Production Workers	640	650	10	1.56%	10	20	30	Short-term on-the-job training	\$22,709	\$7.63	\$12.56
47-2061	Construction Laborers	630	640	10	1.59%	10	10	20	Moderate-term on-the-job training	\$32,474	\$10.20	\$18.32
51-4041	Machinists	590	610	20	3.39%	10	10	20	Long-term on-the-job training	\$33,322	\$11.33	\$18.36
43-3071	Tellers	600	600	0	0.00%	<5	30	30	Short-term on-the-job training	\$21,271	\$8.85	\$10.92
35-2014	Cooks, Restaurant	560	580	20	3.57%	10	20	30	Long-term on-the-job training	\$17,509	\$6.80	\$9.23
37-3011	Landscaping and Groundskeeping Workers	550	570	20	3.64%	10	10	20	Short-term on-the-job training	\$20,211	\$7.14	\$11.01
Also included in this list but not shown to protect the confidentiality of employers are the following occupations:												
43-4151	Order Clerks	*	*	*	*	10	30	40	Short-term on-the-job training			

Sub-set totals	64,480	65,780	1,300	2.02%	820	1,820	2,640
Total, all occupations	120,280	122,670	2,390	1.99%	1,200	3,050	4,250
Percent of total	53.6%	53.6%	54.4%		68.3%	59.7%	62.1%

Please see notes on last page

**Southwest Wisconsin Projections, 2005-2007**  
**Fifty Occupations with the Most New Jobs**

SOC Code	Occupational Title	Estimated Employment <sup>(1)</sup>				Annual Openings			Typical Education/Training Path <sup>(4)</sup>	Estimated Salary and Wages		
		2005	2007	Change	% Change	New Jobs	Replacements <sup>(2)</sup>	Total <sup>(3)</sup>		Avg Ann Salary <sup>(5)</sup>	Entry Level Wage <sup>(6)</sup>	Experienced Wage <sup>(7)</sup>
29-1111	Registered Nurses	2,120	2,230	110	5.19%	60	40	100	Bachelor's degree	\$52,345	\$20.33	\$27.58
41-2031	Retail Salespersons	3,540	3,610	70	1.98%	40	140	180	Short-term on-the-job training	\$22,116	\$6.70	\$12.60
53-3032	Truck Drivers, Heavy and Tractor-Trailer	2,540	2,610	70	2.76%	40	40	80	Moderate-term on-the-job training	\$34,763	\$10.42	\$19.86
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	2,460	2,540	80	3.25%	40	130	170	Short-term on-the-job training	\$14,712	\$5.91	\$7.65
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,960	2,030	70	3.57%	40	40	80	Short-term on-the-job training	\$21,495	\$7.12	\$11.94
43-4051	Customer Service Representatives	1,900	1,970	70	3.68%	40	30	70	Moderate-term on-the-job training	\$28,618	\$10.41	\$15.43
35-3031	Waiters and Waitresses	2,000	2,060	60	3.00%	30	120	150	Short-term on-the-job training	\$14,181	\$5.86	\$7.29
39-9021	Personal and Home Care Aides	810	860	50	6.17%	30	10	40	Short-term on-the-job training	\$18,234	\$7.57	\$9.36
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	2,650	2,680	30	1.13%	20	100	120	Short-term on-the-job training	\$22,573	\$7.32	\$12.62
51-2092	Team Assemblers	2,400	2,440	40	1.67%	20	60	80	Moderate-term on-the-job training	\$26,400	\$7.43	\$15.32
31-1012	Nursing Aides, Orderlies, and Attendants	1,590	1,620	30	1.89%	20	20	40	Postsecondary vocational training	\$22,216	\$9.14	\$11.45
53-7064	Packers and Packagers, Hand	1,420	1,460	40	2.82%	20	30	50	Short-term on-the-job training	\$22,763	\$6.69	\$13.07
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1,390	1,430	40	2.88%	20	40	60	Moderate-term on-the-job training	\$53,794	\$14.68	\$31.45
25-2021	Elementary School Teachers, Except Special Education	1,250	1,290	40	3.20%	20	30	50	Bachelor's degree	\$40,766		
11-1021	General and Operations Managers	1,130	1,160	30	2.65%	20	20	40	Bachelor's or higher degree, plus work exp	\$79,593	\$20.03	\$47.39
49-9042	Maintenance and Repair Workers, General	1,130	1,160	30	2.65%	20	20	40	Long-term on-the-job training	\$31,386	\$9.94	\$17.67
25-2031	Secondary School Teachers, Except Special and Vocational Education	1,060	1,090	30	2.83%	20	30	50	Bachelor's degree	\$42,896		
25-9041	Teacher Assistants	1,060	1,090	30	2.83%	20	20	40	Associate degree	\$21,187		
43-4171	Receptionists and Information Clerks	1,010	1,040	30	2.97%	20	30	50	Short-term on-the-job training	\$22,186	\$8.45	\$11.78
47-2031	Carpenters	900	940	40	4.44%	20	10	30	Long-term on-the-job training	\$35,417	\$11.40	\$19.84
37-2012	Maids and Housekeeping Cleaners	820	850	30	3.66%	20	20	40	Short-term on-the-job training	\$16,278	\$6.45	\$8.51
35-1012	First-Line Supervisors/Managers of Food Preparation and Serving Workers	680	710	30	4.41%	20	20	40	Work experience in a related occupation	\$24,105	\$8.69	\$13.04
39-9011	Child Care Workers	540	570	30	5.56%	20	20	40	Short-term on-the-job training	\$18,123	\$6.72	\$9.71
31-1011	Home Health Aides	530	570	40	7.55%	20	10	30	Short-term on-the-job training	\$19,970	\$7.92	\$10.44
43-9061	Office Clerks, General	1,950	1,960	10	0.51%	10	40	50	Short-term on-the-job training	\$23,376	\$8.65	\$12.53
43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,790	1,800	10	0.56%	10	30	40	Moderate-term on-the-job training	\$27,016	\$8.28	\$15.34
43-6011	Executive Secretaries and Administrative Assistants	1,160	1,180	20	1.72%	10	20	30	Moderate-term on-the-job training	\$31,106	\$11.57	\$16.65
53-3033	Truck Drivers, Light or Delivery Services	1,100	1,120	20	1.82%	10	10	20	Short-term on-the-job training	\$21,980	\$7.56	\$12.07
43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers	1,000	1,010	10	1.00%	10	20	30	Work experience in a related occupation	\$41,354	\$12.89	\$23.38
51-1011	First-Line Supervisors/Managers of Production and Operating Workers	980	990	10	1.02%	10	20	30	Work experience in a related occupation	\$47,575	\$13.72	\$27.45
35-3011	Bartenders	940	960	20	2.13%	10	40	50	Short-term on-the-job training	\$16,363	\$6.47	\$8.57
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	890	900	10	1.12%	10	20	30	Moderate-term on-the-job training	\$30,687	\$9.45	\$17.41
43-5071	Shipping, Receiving, and Traffic Clerks	860	870	10	1.16%	10	20	30	Short-term on-the-job training	\$27,216	\$9.45	\$14.90
13-2011	Accountants and Auditors	710	730	20	2.82%	10	10	20	Bachelor's degree	\$48,984	\$15.04	\$27.81
49-3023	Automotive Service Technicians and Mechanics	710	720	10	1.41%	10	20	30	Postsecondary vocational training	\$32,577	\$10.02	\$18.48

**Southwest Wisconsin Projections, 2005-2007**  
**Fifty Occupations with the Most New Jobs**

SOC Code	Occupational Title	Estimated Employment <sup>(1)</sup>				Annual Openings			Typical Education/Training Path <sup>(4)</sup>	Estimated Salary and Wages		
		2005	2007	Change	% Change	New Jobs	Replacements <sup>(2)</sup>	Total <sup>(3)</sup>		Avg Ann Salary <sup>(5)</sup>	Entry Level Wage <sup>(6)</sup>	Experienced Wage <sup>(7)</sup>
53-7051	Industrial Truck and Tractor Operators	680	690	10	1.47%	10	10	20	Short-term on-the-job training	\$30,573	\$10.67	\$16.71
35-2021	Food Preparation Workers	670	680	10	1.49%	10	30	40	Short-term on-the-job training	\$17,707	\$6.58	\$9.48
51-4121	Welders, Cutters, Solderers, and Brazers	670	680	10	1.49%	10	20	30	Postsecondary vocational training	\$29,570	\$11.14	\$15.75
25-2022	Middle School Teachers, Except Special and Vocational Education	660	670	10	1.52%	10	10	20	Bachelor's degree	\$42,384		
47-2111	Electricians	650	660	10	1.54%	10	10	20	Long-term on-the-job training	\$51,856	\$16.15	\$29.32
51-9198	Helpers--Production Workers	640	650	10	1.56%	10	20	30	Short-term on-the-job training	\$22,709	\$7.63	\$12.56
47-2061	Construction Laborers	630	640	10	1.59%	10	10	20	Moderate-term on-the-job training	\$32,474	\$10.20	\$18.32
51-4041	Machinists	590	610	20	3.39%	10	10	20	Long-term on-the-job training	\$33,322	\$11.33	\$18.36
35-2014	Cooks, Restaurant	560	580	20	3.57%	10	20	30	Long-term on-the-job training	\$17,509	\$6.80	\$9.23
37-3011	Landscaping and Groundskeeping Workers	550	570	20	3.64%	10	10	20	Short-term on-the-job training	\$20,211	\$7.14	\$11.01
35-9021	Dishwashers	530	550	20	3.77%	10	30	40	Short-term on-the-job training	\$13,432	\$5.88	\$6.74
35-2011	Cooks, Fast Food	510	530	20	3.92%	10	20	30	Short-term on-the-job training	\$15,798	\$5.96	\$8.41
29-2061	Licensed Practical and Licensed Vocational Nurses	450	460	10	2.22%	10	10	20	Postsecondary vocational training	\$33,870	\$14.00	\$17.42
39-5012	Hairdressers, Hairstylists, and Cosmetologists	440	450	10	2.27%	10	10	20	Postsecondary vocational training	\$19,714	\$6.86	\$10.79
Also included in this list but not shown to protect the confidentiality of employers are the following occupations:												
43-4151	Order Clerks	*	*	*	*	10	30	40	Short-term on-the-job training			

Sub-set totals	58,630	60,110	1,480	2.52%	900	1,530	2,430
Total, all occupations	120,280	122,670	2,390	1.99%	1,200	3,050	4,250
Percent of total	48.7%	49.0%	61.9%		75.0%	50.2%	57.2%

Please see notes on last page

**Southwest Wisconsin Projections, 2005-2007**  
**Fifty Occupations with the Most Openings**

SOC Code	Occupational Title	Estimated Employment <sup>(1)</sup>				Annual Openings			Typical Education/Training Path <sup>(4)</sup>	Estimated Salary and Wages		
		2005	2007	Change	% Change	New Jobs	Replacements <sup>(2)</sup>	Total <sup>(3)</sup>		Avg Ann Salary <sup>(5)</sup>	Entry Level Wage <sup>(6)</sup>	Experienced Wage <sup>(7)</sup>
41-2011	Cashiers	3,320	3,310	-10	-0.30%	<5	220	220	Short-term on-the-job training	\$16,179	\$6.11	\$8.61
41-2031	Retail Salespersons	3,540	3,610	70	1.98%	40	140	180	Short-term on-the-job training	\$22,116	\$6.70	\$12.60
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	2,460	2,540	80	3.25%	40	130	170	Short-term on-the-job training	\$14,712	\$5.91	\$7.65
35-3031	Waiters and Waitresses	2,000	2,060	60	3.00%	30	120	150	Short-term on-the-job training	\$14,181	\$5.86	\$7.29
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	2,650	2,680	30	1.13%	20	100	120	Short-term on-the-job training	\$22,573	\$7.32	\$12.62
29-1111	Registered Nurses	2,120	2,230	110	5.19%	60	40	100	Bachelor's degree	\$52,345	\$20.33	\$27.58
53-3032	Truck Drivers, Heavy and Tractor-Trailer	2,540	2,610	70	2.76%	40	40	80	Moderate-term on-the-job training	\$34,763	\$10.42	\$19.86
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,960	2,030	70	3.57%	40	40	80	Short-term on-the-job training	\$21,495	\$7.12	\$11.94
51-2092	Team Assemblers	2,400	2,440	40	1.67%	20	60	80	Moderate-term on-the-job training	\$26,400	\$7.43	\$15.32
43-5081	Stock Clerks and Order Fillers	1,650	1,630	-20	-1.21%	<5	80	80	Short-term on-the-job training	\$22,424	\$7.31	\$12.52
43-4051	Customer Service Representatives	1,900	1,970	70	3.68%	40	30	70	Moderate-term on-the-job training	\$28,618	\$10.41	\$15.43
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1,390	1,430	40	2.88%	20	40	60	Moderate-term on-the-job training	\$53,794	\$14.68	\$31.45
53-7064	Packers and Packagers, Hand	1,420	1,460	40	2.82%	20	30	50	Short-term on-the-job training	\$22,763	\$6.69	\$13.07
25-2021	Elementary School Teachers, Except Special Education	1,250	1,290	40	3.20%	20	30	50	Bachelor's degree	\$40,766		
25-2031	Secondary School Teachers, Except Special and Vocational Education	1,060	1,090	30	2.83%	20	30	50	Bachelor's degree	\$42,896		
43-4171	Receptionists and Information Clerks	1,010	1,040	30	2.97%	20	30	50	Short-term on-the-job training	\$22,186	\$8.45	\$11.78
43-9061	Office Clerks, General	1,950	1,960	10	0.51%	10	40	50	Short-term on-the-job training	\$23,376	\$8.65	\$12.53
35-3011	Bartenders	940	960	20	2.13%	10	40	50	Short-term on-the-job training	\$16,363	\$6.47	\$8.57
39-9021	Personal and Home Care Aides	810	860	50	6.17%	30	10	40	Short-term on-the-job training	\$18,234	\$7.57	\$9.36
31-1012	Nursing Aides, Orderlies, and Attendants	1,590	1,620	30	1.89%	20	20	40	Postsecondary vocational training	\$22,216	\$9.14	\$11.45
11-1021	General and Operations Managers	1,130	1,160	30	2.65%	20	20	40	Bachelor's or higher degree, plus work exp	\$79,593	\$20.03	\$47.39
49-9042	Maintenance and Repair Workers, General	1,130	1,160	30	2.65%	20	20	40	Long-term on-the-job training	\$31,386	\$9.94	\$17.67
25-9041	Teacher Assistants	1,060	1,090	30	2.83%	20	20	40	Associate degree	\$21,187		
37-2012	Maids and Housekeeping Cleaners	820	850	30	3.66%	20	20	40	Short-term on-the-job training	\$16,278	\$6.45	\$8.51
35-1012	First-Line Supervisors/Managers of Food Preparation and Serving Workers	680	710	30	4.41%	20	20	40	Work experience in a related occupation	\$24,105	\$8.69	\$13.04
39-9011	Child Care Workers	540	570	30	5.56%	20	20	40	Short-term on-the-job training	\$18,123	\$6.72	\$9.71
43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,790	1,800	10	0.56%	10	30	40	Moderate-term on-the-job training	\$27,016	\$8.28	\$15.34
35-2021	Food Preparation Workers	670	680	10	1.49%	10	30	40	Short-term on-the-job training	\$17,707	\$6.58	\$9.48
35-9021	Dishwashers	530	550	20	3.77%	10	30	40	Short-term on-the-job training	\$13,432	\$5.88	\$6.74
47-2031	Carpenters	900	940	40	4.44%	20	10	30	Long-term on-the-job training	\$35,417	\$11.40	\$19.84
31-1011	Home Health Aides	530	570	40	7.55%	20	10	30	Short-term on-the-job training	\$19,970	\$7.92	\$10.44
43-6011	Executive Secretaries and Administrative Assistants	1,160	1,180	20	1.72%	10	20	30	Moderate-term on-the-job training	\$31,106	\$11.57	\$16.65
43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers	1,000	1,010	10	1.00%	10	20	30	Work experience in a related occupation	\$41,354	\$12.89	\$23.38
51-1011	First-Line Supervisors/Managers of Production and Operating Workers	980	990	10	1.02%	10	20	30	Work experience in a related occupation	\$47,575	\$13.72	\$27.45
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	890	900	10	1.12%	10	20	30	Moderate-term on-the-job training	\$30,687	\$9.45	\$17.41
43-5071	Shipping, Receiving, and Traffic Clerks	860	870	10	1.16%	10	20	30	Short-term on-the-job training	\$27,216	\$9.45	\$14.90

**Southwest Wisconsin Projections, 2005-2007**  
**Fifty Occupations with the Most Openings**

SOC Code	Occupational Title	Estimated Employment <sup>(1)</sup>				Annual Openings			Typical Education/Training Path <sup>(4)</sup>	Estimated Salary and Wages		
		2005	2007	Change	% Change	New Jobs	Replacements <sup>(2)</sup>	Total <sup>(3)</sup>		Avg Ann Salary <sup>(5)</sup>	Entry Level Wage <sup>(6)</sup>	Experienced Wage <sup>(7)</sup>
49-3023	Automotive Service Technicians and Mechanics	710	720	10	1.41%	10	20	30	Postsecondary vocational training	\$32,577	\$10.02	\$18.48
51-4121	Welders, Cutters, Solderers, and Brazers	670	680	10	1.49%	10	20	30	Postsecondary vocational training	\$29,570	\$11.14	\$15.75
51-9198	Helpers--Production Workers	640	650	10	1.56%	10	20	30	Short-term on-the-job training	\$22,709	\$7.63	\$12.56
35-2014	Cooks, Restaurant	560	580	20	3.57%	10	20	30	Long-term on-the-job training	\$17,509	\$6.80	\$9.23
35-2011	Cooks, Fast Food	510	530	20	3.92%	10	20	30	Short-term on-the-job training	\$15,798	\$5.96	\$8.41
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	340	350	10	2.94%	10	20	30	Short-term on-the-job training	\$15,121	\$5.89	\$7.96
43-6014	Secretaries, Except Legal, Medical, and Executive	1,690	1,680	-10	-0.59%	<5	30	30	Moderate-term on-the-job training	\$25,931	\$8.88	\$14.26
43-3071	Tellers	600	600	0	0.00%	<5	30	30	Short-term on-the-job training	\$21,271	\$8.85	\$10.92
53-3033	Truck Drivers, Light or Delivery Services	1,100	1,120	20	1.82%	10	10	20	Short-term on-the-job training	\$21,980	\$7.56	\$12.07
13-2011	Accountants and Auditors	710	730	20	2.82%	10	10	20	Bachelor's degree	\$48,984	\$15.04	\$27.81
53-7051	Industrial Truck and Tractor Operators	680	690	10	1.47%	10	10	20	Short-term on-the-job training	\$30,573	\$10.67	\$16.71
25-2022	Middle School Teachers, Except Special and Vocational Education	660	670	10	1.52%	10	10	20	Bachelor's degree	\$42,384		
Also included in this list but not shown to protect the confidentiality of employers are the following occupations:												
43-4151	Order Clerks	*	*	*	*	10	30	40	Short-term on-the-job training			
35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	*	*	*	*	<5	30	30	Short-term on-the-job training	\$15,334	\$6.43	\$7.85

Sub-set totals	63,230	64,600	1,370	2.17%	850	1,880	2,730
Total, all occupations	120,280	122,670	2,390	1.99%	1,200	3,050	4,250
Percent of total	52.6%	52.7%	57.3%		70.8%	61.6%	64.2%

Please see notes on last page

## Notes

- (1) **Employment** is rounded to the nearest ten, with employment less than five rounded to zero. Totals may not add due to rounding. Employment is a count of jobs rather than people, and includes all part- and full-time nonfarm jobs. Employment does not include jobs among self-employed and unpaid family workers.
- (2) **Replacements** are an estimate of the number of job openings expected because people have permanently left a given occupation. Permanent exits occur if someone dies, retires, or otherwise leaves the labor force. Permanent exits also include openings resulting from someone permanently changing occupations. For example, a person leaves their job as a cashier and becomes a truck driver. Openings resulting from people changing employers, but staying in the same occupation are not
- (3) **Total openings** are the sum of new jobs and replacements.
- (4) **Typical Education and Training Path** gives a general indication of the education or training typically needed in the occupation. There may be other pathways into the occupation, as well as additional educational, training, or licensing requirements.

**Short-Term On-the-Job Training:** These occupations require no more than one month of on-the-job training and the training usually happens at the workplace.

**Moderate-Term On-the-Job Training:** Training for these occupations usually occurs at the workplace and lasts from one to twelve months.

**Long-Term On-the-Job Training:** These occupations require more than one year of on-the-job training, or combined work experience and classroom instruction.

**Work Experience in Related Occupation:** Occupations in this category require skills and experience gained in other jobs.

**Postsecondary Vocational Training:** These formal training programs last from a few weeks to more than a year, and are offered at vocational or technical schools.

**Associate Degree:** This degree requires two years of full-time academic work beyond high school.

**Bachelor's Degree:** This degree requires four or five years of full-time academic work at a college or university.

**Master's Degree:** This degree requires one to two years of full-time study beyond a bachelor's degree.

**Doctoral Degree:** This degree usually requires at least three years of full-time study beyond a bachelor's degree.

**First Professional Degree:** These degrees typically require at least two years of full-time study beyond a bachelor's degree.

**Bachelor's or higher degree, plus work experience:** These occupations require a bachelor's or higher degree, in addition to work experience in a related non-managerial position.

- (5) **Average Annual Salary:** An occupation's average hourly wage is calculated by summing the wages of all employees in a given occupation and then dividing by the total number of employees in that occupation. In most cases, the annual average salary is equal to the average hourly wage multiplied by 2,080.
- (6) **Entry Level Wage** is the average of the lower third of wages.
- (7) **Experienced Wage** is the average of the upper two-thirds of wages.
- (8) Either a bachelor's or an associate degree are accepted in this occupations. It depends on the specifics of the position and the employer.

Information is derived using 2005 CES (3/05 benchmark), 2005 QCEW, and 2005 OES data. Unpublished data from the US Bureau of Labor Statistics and the US Census Bureau is also used.

To the extent possible, the projections take into account anticipated changes in Wisconsin's economy during 2006 and 2007. It is important to note that unanticipated events may affect the accuracy of the projections.

**Source: Office of Economic Advisors, Wisconsin Department of Workforce Development  
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